

**ROCKY VIEW COUNTY**

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Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, D.C.
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File: #0230

Re: Proposed Canadian National Railway Company Acquisition of Kansas City Southern

I am writing this letter of support for the proposed CN Railway acquisition of Kansas City Southern. Rocky View County is a dynamic municipality in Southern Alberta and is home to CN's Calgary Logistics Park. CN's investments in Rocky View County are a significant contributor to our economic success and our ability to attract international investment in major warehousing, distribution centers and production facilities.

Rocky View County supports CN's acquisition of KCS because of the benefits a CN-KCS railway would bring by offering more direct service for North-South trade. The County believes that an expanded rail network across North America will support CN's Calgary Logistics Park, and contribute to stronger economic growth across Canada and the US. CN's inland port is a major contributor to Rocky View County's growing transportation and logistics sector.

We believe that the acquisition of KCS by CN would provide their customers with better service. CN's track record of success, high quality customer service and strong safety record gives us confidence that a combined CN-KCS would be well-positioned to serve customers' needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN has the ability to effectively and seamlessly integrate and partner with KCS.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for customers where they currently rely on trucks that provide shorter distances on many key routes. We are hopeful about this transaction, as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it proceed with an alternate option.

Some examples of enhanced transportation and service include:

- The combined company's single-owner, single-operator service would enhance customers' ability to be competitive, benefiting important sectors of our local economy in the Calgary Region, such as intermodal shipping, value added processing, and enhanced agricultural product exports.
- CN's significant experience providing seamless intermodal service throughout their network and across borders. This strengthens CN's Calgary Logistic Park as a globally recognized hub for logistics.
- CN's strong commitment to engage with local communities like Rocky View County and support to local stakeholders throughout the Calgary Region.

Rocky View County appreciates all of CN's investments in the Calgary Logistics Park at Conrich and strongly supports CN's proposed acquisition of KCS for the reasons stated above.

Thank you for this opportunity to provide our support for CN and their world-class vision for railway excellence in North America.

Sincerely,
Rocky View County

Dan Henn
Reeve